

## Zero Balance Commission

To facilitate the calculation of sales commissions based on invoices paid in-full, and to automatically generate the payment of these commissions via the Accounts Payable module.

### The Value of Zero Balance Commission

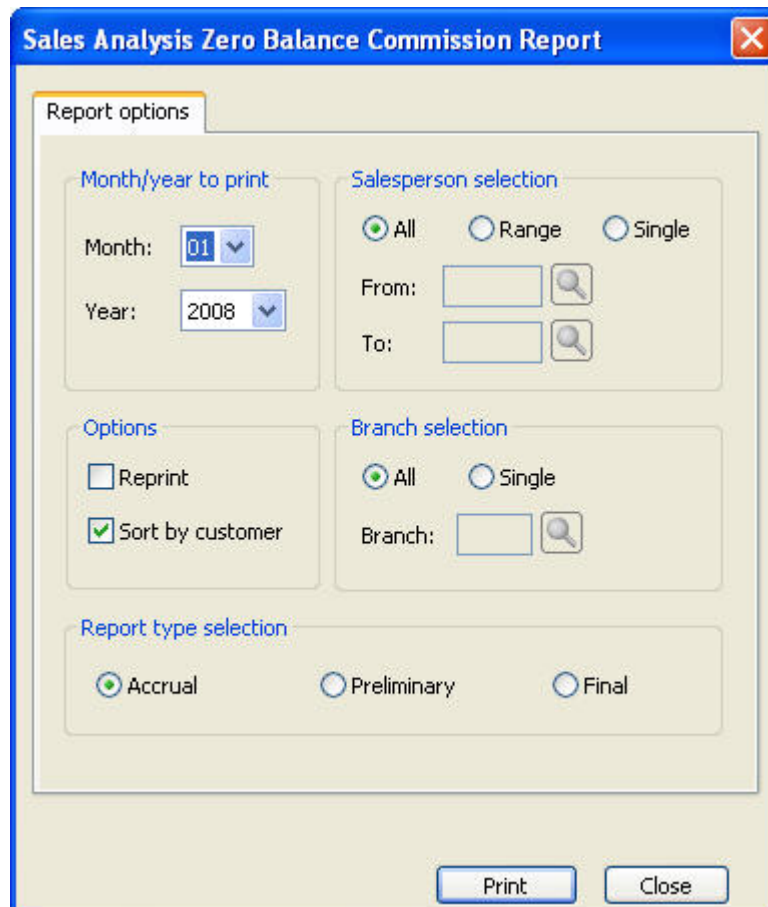
- ▶ Visibility of potential commission for the period
- ▶ Visibility of earned commission based on paid invoices
- ▶ Calculation of final commission payable at period end
- ▶ Automatically posts commission vouchers to Accounts Payable
- ▶ Salespeople setup as AP vendors for payment
- ▶ Processes split commissions as defined against the order
- ▶ Matching Zero Balance Commission to your business
- ▶ Pay commission on receipt of payment rather than at the time of sale
- ▶ Easily view potential commission throughout the period
- ▶ Optionally view a single, multiple or all salespeople
- ▶ Reprint prior periods information
- ▶ Commission payments automatically generated

### Integration

- ▶ Integrates with Sales Orders, Sales Analysis and Accounts Payable

### Audit Trails and Reporting

- ▶ Accrual Report shows potential commission
- ▶ Preliminary Report shows earned commission
- ▶ Final Report shows actual calculated commission



**Sales Analysis Zero Balance Commission Report**

Report options

Month/year to print

Month: 01  
Year: 2008

Salesperson selection

All  Range  Single

From:

To:

Options

Reprint  
 Sort by customer

Branch selection

All  Single

Branch:

Report type selection

Accrual  Preliminary  Final

Print Close