

Blanket Sales Orders

SYSPRO's Blanket Sales Orders solution provides an effective method of setting up contracts between Original Equipment Manufacturers and their customers by allowing blanket sales orders with multiple release dates, multiple call-offs and cumulative tracking.

The Value of Blanket Sales Orders

- ▶ Filter changes in orders quickly to schedule purchasing, manufacturing and dispatching in order to achieve the customer's request
- ▶ Advise customers of the practicality of changes and communicate these changes to internal supplying department
- ▶ Provide easy access to quantities delivered and outstanding per contract
- ▶ Detailed query provides access to sales order lines, customer information and release history
- ▶ Easy reconciliation according to individual quantities or cumes

Matching Blanket Sales Orders to your business

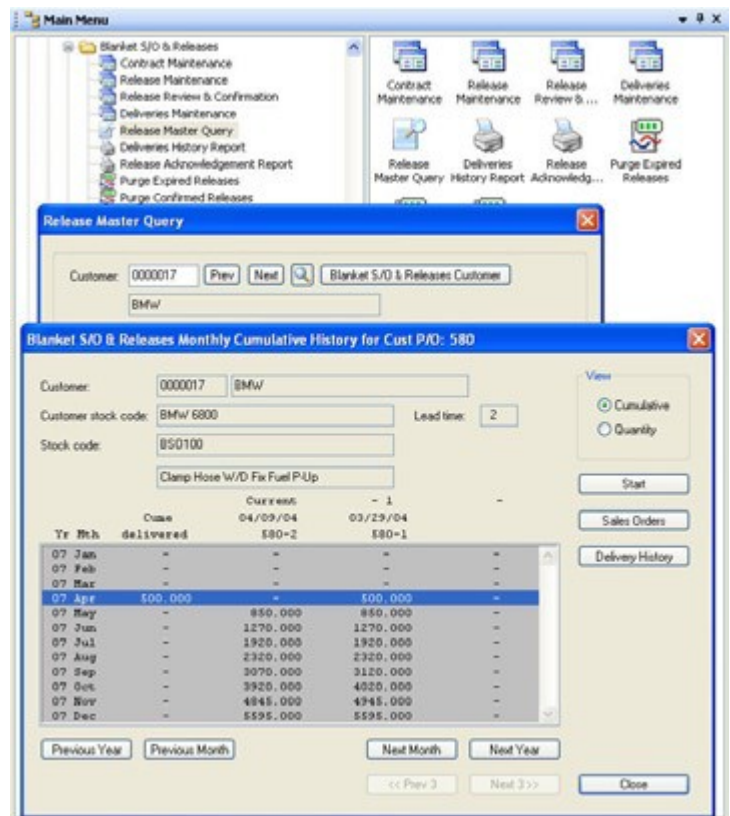
- ▶ Control the parameters as well as the negotiated contractual arrangements
- ▶ Define the number of days before a ship date to allocate inventory
- ▶ Review and manipulate requests according to current capacity prior to acceptance
- ▶ Allow simple manual and/or EDI receipt of releases and call-offs
- ▶ Automated balancing and correction of opening balances
- ▶ Extensive visual decision-support comparing existing plans and contractual arrangements before accepting changes
- ▶ Recorded new releases manually or through EDI
- ▶ Cross reference customer and supplier stock codes
- ▶ In-transit figure visible during confirmation phase
- ▶ Record notes against a release during confirmation
- ▶ On-line release history query by month and year

Integration

- ▶ Integrates with the following modules:
 - ▶ Accounts Receivable (Essential)
 - ▶ Inventory (Essential)
 - ▶ Sales Orders (Essential)
 - ▶ Requirements Planning

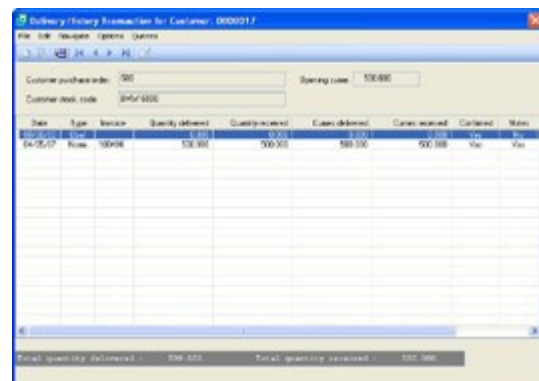
Audit trails and reporting

- ▶ The Deliveries History report produces an audit trail of all invoices indicating whether they have been received
- ▶ The Release Acknowledgements report lists all confirmed releases



The screenshot shows the SYSPRO software interface. The 'Release Master Query' window displays customer information for BMW (Customer: 0000017) and a stock code BS0100. The 'Blanket S/D & Releases Monthly Cumulative History' window shows a table of monthly release data for BMW.

Tr	Mth	delivered	Current	04/09/04	03/29/04
07	Jan	-	-	-	-
07	Feb	-	-	-	-
07	Mar	-	-	-	-
07	Apr	500,000	-	500,000	-
07	May	-	850,000	850,000	-
07	Jun	-	1270,000	1270,000	-
07	Jul	-	1920,000	1920,000	-
07	Aug	-	2320,000	2320,000	-
07	Aug	-	3070,000	3120,000	-
07	Oct	-	3920,000	4020,000	-
07	Nov	-	4845,000	4945,000	-
07	Dec	-	5595,000	5595,000	-



The screenshot shows the 'Delivery History' window for customer 0000017. It displays a table with columns for Date, Type, Service, Qty, Delivered, Qty Received, Est. Delivered, Com. Received, Confirmed, and Note.

Date	Type	Service	Qty	Delivered	Qty Received	Est. Delivered	Com. Received	Confirmed	Note
14/05/07	Trans	10008	500	500	500	500	500	500	Yes

Total quantity delivered: 500,000 Total quantity received: 500,000